

# Sword Spotlight on Neil Constantine, Business Unit Director - Asia Pacific



Today we're shining the spotlight on Neil Constantine, who leads our Asia Pacific operations, based in Perth.

**Tell us a bit about yourself and what you did before joining Sword Venture?**

I have been fortunate in my career to work roles and projects taking me to many parts of the world. Before joining Sword Venture, I was working for an oil and gas operator in Denmark co-ordinating data and information management services across their HQ and regional offices. It is this combination of technical work and scale that excites me and led to me to take up the role in Sword Venture where I

could work with multiple clients across a diverse region.

**What services do Sword provide in your region to energy customers?**

We help operators and regulators maximise their return on investment in data and technology. We perform current state assessments and define change programmes and governance models that build data and information capability aligned to business objectives. We undertake projects including data conditioning, applications rationalisation and EDMS migrations using proprietary data analytics techniques to deliver fast, accurate and scalable results. Not least, we continue our 30-year track record of applications support and data and information loading services across exploration, development and production activities with Sword Venture staff working onsite or from our Perth Technical Centre.

**What kind of projects do you work on and what does a typical day entail for you at Sword?**

I can start the day at 7am on the phone to Houston, New Zealand or east coast Australia, and finish by talking to the UK at 10pm. Much of my focus is building Sword Venture's global network and using our broad discipline coverage to benefit our clients with access to diverse skills and experience and to provide growth and learning opportunities for our staff.

Alongside this I am still 'hands on' with many of our technical projects, with one recent example being mapping the data model for a seismic metadata migration from a relational database to SharePoint, and another the building of a governance and delivery model to support a global data service squad for an IOC.

This global reach has long days, but I balance this with morning surf lessons for my daughter at the beach and lunch time runs around Kings Park just a few minutes from our office!

**You regularly present at conferences representing Sword Venture. Tell us about a recent presentation and what the audience were keen to hear?**

Everyone in our industry knows these are challenging times with an unprecedented combination of regulatory, environmental and commodity price pressures. This drives conversation around what re-skilling is needed to ensure we remain relevant in the Energy Transition. I frequently present on the role that data analytics and data engineering must play in building efficiency in today's oil and gas industry and how this capability relates to growth areas including renewables and CCUS.

**Looking to the new year, what big issues do you expect to help our customers address?**

It is hard to have a conversation without mentioning Digital Transformation! What is interesting is that we are working up the Hype Curve with real value to be achieved now from new technologies and capabilities. In 2021 we will continue to work with clients to help balance legacy technology and application spend with on-demand and flexible access to broad capability.

Secondly, there are still large volumes of legacy data and information that need attention. This is amplified by recent cuts in exploration activity and increasing regulatory limitation to where we can explore and produce causing us to take a revised look at existing assets and data. Whilst we have tools and compute to squeeze these data more extensively than ever before, interpretation outcomes are still constrained by the condition and uncertainty of the input data. I hate to keep banging this drum, but it's true!

**Can you tell us about a successful outcome on a customer project that made you feel proud?**

It is a cliched answer, but I can't choose one! When I moved to Australia six years ago our business was focused on the provision of operational support on a long-term T&M basis. We would put individual staff into client offices and they would do great work. But in the last few years, our clients' needs have moved from service to projects, requiring specific skills delivered on a defined timeframe by largely self-managed teams. We have pivoted our approach and added new technology and delivery skills to complement our domain experience. Each

project has its unique challenges but we've built a broad portfolio of proprietary capability that we deploy to guarantee successful project outcomes and keep us all proud of what we deliver.

**What would you say to someone considering a role with us in your region?**

Do it. You will learn more working with Sword colleagues and clients from the Middle East, across Asia and through Australia and New Zealand than you will in any other company. There are plenty of new customers and markets for us to go after and it would be great to have you help us achieve this!

Read on to learn more about [careers with Sword](#) or our [Information Management solutions](#).